----- TOOL: FARMING FOR DISSENT

We need to intentionally evaluate the conditions surrounding the change. To do so, we have to farm for dissent. We need to approach the stakeholders who will be impacted and look for the hurdles that exist and the behaviors that will occur. We do this upfront to ensure that we move into the change understanding all conditions.
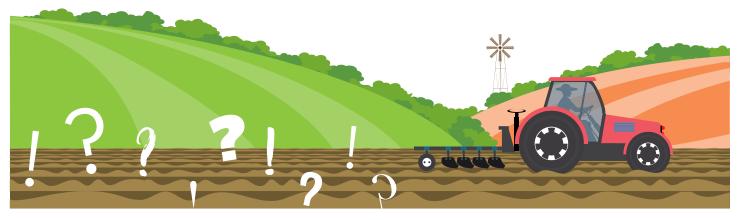
IDENTIFY THE CHANGE:

List and describe what gets in the way when we innovate:

List and describe the traditions that waste time:

List and describe processes that are burdensome:

Identify rework that frustrates within the system:

WHAT COULD GO WRONG?

CESA 6
SMART THINKING.

WHAT WILL/COULD GO WRONG?

1.

2.

3.

4.

5.

STEPS TO IDEAL STATE

1.

2.

3.

4.

5.

IDEAL STATE

1.

2.

3.

4.

5.